## GROW MORE, SAVE MORE

We care about your business needs; that's why we've designed a simple, year-round program that offers you benefits on your terms and timelines across all of your locations. Order our products in the quantities you want, when you need them, in trial or production volumes to save big with rebates of up to 7%.



EARN UP TO

### QUALIFYING

### PURCHASE LEVELS

The more you spend, the more you save.

TIER 1



### ROOT

\$25,000 - \$49,999 3% EARNED INCENTIVE

TIER 2



### GROW

\$50,000 - \$74,999 5% EARNED INCENTIVE

TIER 3



### **FINISH**

\$75,000+ 7% EARNED INCENTIVE

# HOW IT WORKS







Buy at least \$25,000 in qualifying product during the program period. (January 1 - December 15, 2024)

BASF will track and calculate your total qualified product purchases — no rebate forms necessary!

BASF will deliver a rebate check based on the qualifying purchase level achieved.

### **QUALIFIED PRODUCTS:**

AGENCY PRODUCTS	PACKAGE
Avelyo® Fungicide	4 x 60 fl oz
FreeHand® CA 1.75G Herbicide	1 x 50 lb
FreeHand 1.75G Herbicide	1 x 50 lb
Orkestra® Intrinsic® Brand Fungicide	4 x 16 fl oz
Orkestra Intrinsic Brand Fungicide	4 x 80 fl oz
Pageant® Intrinsic Brand Fungicide	4 x 1 lb
Pageant Intrinsic Brand Fungicide	4 x 12 lb
Pylon® Insecticide	4 x 32 fl oz
Sultan® Miticide	4 x 0.125 gal
Tower® Herbicide	2 x 2.5 gal
Ventigra® Insecticide	4 x 20 fl oz

NON-AGENCY PRODUCTS	PACKAGE	
Empress® Intrinsic Brand Fungicide	6 x 24 fl oz	
Millenium® Beneficial Nematodes	1 x 250 mil/pack	
Nemasys® Beneficial Nematodes	1 x 250 mil/pack	
Nemasys Beneficial Nematodes	1 x 50 mil/pack	
Nemasys G Beneficial Nematodes	1 x 250 mil/pack	
Nemasys L Beneficial Nematodes	1 x 250 mil/pack	
Orvego® Fungicide	6 x 28 fl oz	
Pylon Miticide-Insecticide	4 x 0.125 gal	
Stature® Fungicide	6 x 25 fl oz	
Velifer® Bioinsecticide/Miticide	10 x 0.25 gal	

## **MORE WAYS TO GROW**

In addition to offering great ways to save, we also provide a variety of resources in both English and Spanish to help your operation overcome its unique challenges, including:

- Pest-specific resistance management guides
- · Biological compatibility guides
- · Education and training tools
- · Dedicated sales and technical service teams



### **VISIT US ONLINE AT**

betterplants.basf.us/GrowMore

Scan the QR code to visit our website or speak to your BASF sales representative to learn more about how we can support your IPM program.

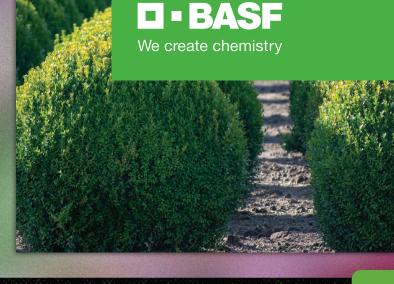


# **HOW IT WORKS**



Buy at least \$25,000 in qualifying product during the **2024 Grow More**, **Save More** Program period.

(January 1 - December 15, 2024)





BASF will track and calculate your total qualified product purchases — no rebate forms necessary!



BASF will deliver a rebate check based on the qualifying purchase level achieved.

## Earn 5% Rebate during the Fall Bonus Buy

as part of the Grow More, Save More Program October 1 - December 6, 2024

BASF is making fall the best time to buy by offering a special **Fall Bonus Buy** as part of the **2024 Grow More Save More** program. Nursery growers will get even more valuable savings with fall purchases of **FreeHand® 1.75G** herbicide and **FreeHand CA 1.75G** herbicide.<sup>1</sup>

### **Buy in the Fall**

- Get immediate point-of-purchase discounts for these products in the 2024 Fall Grower Event.<sup>2</sup>
- Enjoy deferred purchase payment terms until June 10, 2025.
- Purchases of FreeHand 1.75G herbicide and FreeHand CA 1.75G herbicide made between October 1 – December 6, 2024 qualify for standard Grow More, Save More rebates plus an additional 5% during the Fall Bonus Buy.

### **Featured Products**

**FreeHand 1.75G** herbicide and **FreeHand CA 1.75G** herbicide are granular preemergent herbicides with unsurpassed control of the toughest summer weeds.

### **Fall Bonus Buy Rebates**

<b>Qualifying Products</b>	Article #	Package Size	Earned Incentive Rebate
FreeHand 1.75G herbicide	59011296	1 x 50-lb bag	5%
FreeHand CA 1.75G herbicide	59013674	1 x 50-lb bag	5%

Eligibility in the **Fall Bonus Buy** program begins after a grower purchases at least \$25,000 of Qualifying Products in the **Grow More Save More** program January 1 through December 15, 2024.

For more information and complete program details including program terms, conditions, limitations and restrictions, visit: **betterplants.basf.us/GrowMore**.

### Always read and follow label directions.

BASF reserves the right to cancel or modify this program at any time. FreeHand is a registered trademark of BASF. All products may not be registered for sale or use in all states. Please check with your state or local Extension Services. ©2024 BASF Corporation. All rights reserved. PSS 24-30-810

<sup>&</sup>lt;sup>1</sup> The 2024 Fall Bonus Buy incentive rebate will deliver to participating Qualified End Users on or before March 31, 2025

<sup>&</sup>lt;sup>2</sup> For complete program details, visit betterplants.basf.us/GrowerEvent

**THE 2024** 

# GROW MORE, SAVE MORE

PROGRAM

Standard Terms Apply.

Dates: January 1, 2024 through December 15, 2024

Area: United States and Puerto Rico

Eligibility: Qualified Greenhouse and Nursery Operations.

Qualifications: The Qualified End-User must purchase at least \$25,000 of Qualified Products, cumulatively during the Program Period. Purchases must be from a T&O BASF Authorized Agent/Distributor. Purchases from Non-Exclusive Internet Agents will not qualify for the 2024 BASF Grow More, Save More Program. A non-Exclusive Internet Agent is Do My Own Pest Control.

#### **Program Details:**

- Product must be purchased, invoiced, and delivered during the Program Period. NO EXCEPTIONS. The total invoiced dollar amount on BASF
  agency Qualified Products and the redemption value of BASF non-agency Qualified Products (excluding taxes) purchased from an Authorized
  BASF Turf & Ornamental Agent/Distributor will be used to calculate total sales.
- The BASF Grow More, Save More Program end-user earned credit will be based upon reported sales from an Authorized BASF Agent/ Distributor, within the timeframe stated in the reporting calendar.
- Multiple purchases by a Qualified End-User of Qualified Products are cumulative and will qualify if ordered and delivered during the Program
  Period by any Authorized BASF Agent/Distributor.
- Purchases for multiple Greenhouses or Nurseries that are owned or managed by one payer may be combined and rewarded at the highest
  qualifying purchase level. Orders must be submitted through the normal reporting process.
- Notification to combine multi-location operations under a single Company name should be supplied to BASF during the program period, and shall include the following: operation name, address, grower name.
- A Qualified End-User will receive a rebate based on the total invoiced dollar amount on BASF agency products and the redemption value of BASF non-agency products (excluding taxes) of Qualified Products purchased from an Authorized BASF Turf & Ornamental Agent/Distributor.
- All incentives will be issued and paid directly to the Qualified End-User.

Payout Terms: Incentive rebate checks will be delivered to participating Qualified End-Users on or before March 31, 2025.

#### Additional Information:

- All products are sold on behalf of BASF. All sales are final. BASF does not accept returns.
- The program incentive does NOT apply to sub distributors and/or resellers, BASF Authorized Agents/Distributors or on any incomplete End-User sales. Agent sales to sub distribution and/or resellers or any incomplete end-user sales do not qualify for payment of the Agent commission as stipulated in the BASF Agency Agreement.
- All BASF agency sales should be reported in specified unit of measure (UOM), no eaches or cases should be reported.
- There will be no exceptions to the 2024 BASF Grow More, Save More Program dates, except in the cases of "Acts of Nature." Legitimacy of claim will be determined by BASF, at its sole discretion.
- The Agent must supply BASF with complete and accurate sales information. Complete and accurate reporting must be to AgGateway industry standards and defined as but is not limited to full customer name (bill-to and ship-to), valid address, city, state, zip, product name, BASF article number and volume of product purchased.
- Agent must remit all payments for agency purchases at time Qualified End-User pays the Agent, even if the Qualified End-User is paying prior to stated terms.
- BASF reserves the right to withhold the end-user earned incentive payment upon notification by an Authorized BASF Turf & Ornamental Distributor/Agent of delinquent or non-payment of Qualified Products purchased, invoiced, and delivered during the program period to the end-user
- BASF Turf & Ornamental Agents must abide by the agency contract and any addendums that support the agency contract.
- All products may not be registered for sale or use in all states. Please check with your state or local Extension Service.

Always read and follow label directions. BASF reserves the right to cancel or modify this program at any time.

Avelyo, Empress, FreeHand, Intrinsic, Millenium, Nemasys, Orkestra, Orvego, Pageant, Pylon, Stature, Sultan, Tower, Velifer and Ventigra are

© 2024 BASF Corporation. All rights reserved. PSS 24-30-448





THE 2024

# GROW MORE, SAVE MORE

PROGRAM

**YEAR-ROUND SAVINGS** 

ON NURSERY AND GREENHOUSE SOLUTIONS

